

**Sponsor Opportunities** 

## What is ITC?

# The premier networking event for distributors, retailers, traders, resellers and wholesalers

ITC Malta is the top networking event for professionals in the mobile phone, IT components, and consumer electronics industries. This is where connections go beyond business cards - it's about building relationships that drive real growth.

At ITC, we know that authentic relationships are the foundation of success. Trust is crucial, and when big decisions arise, being the trusted choice matters. In our industry, it's often who you know that opens new doors.

ITC Malta 2025 will gather over 800 top decision-makers from around the world for a four-day event. Set against Malta's stunning Mediterranean backdrop, the event offers unique networking, immersive entertainment, and valuable insights.

By bringing together the biggest names and innovative minds, ITC Malta 2025 helps deepen existing relationships and spark new connections that lead to lasting partnerships.

Gain valuable insights, build strong business relationships, and experience an event designed to foster collaboration and innovation.

"ITC Malta 2024 was exceptional - unlike any other trade show. My first time, but definitely not my last!"

Pierre-Antonin Bardon, Business Development Manager (Europe) - BackMarket



# Why sponsor ITC?

Join leading international brands, forward-thinkers, and key decision-makers shaping the future of the new and used mobile phones, IT components, and consumer electronics industries. Sponsorship at ITC Malta allows you to connect, engage, and build deeper relationships that deliver tangible business benefits.

"ITC Malta provides the opportunity to meet our partners and to start new and long-term business relationships"

Sara Blümel
International Sales Director
ECOM Electronic Components Trading GmbH

Global payments to grow your bu





#### **AMPLIFY YOUR BRAND AWARENESS**

Get your brand in front of industry leaders and decision-makers. Increase your visibility, amplify your message, and engage with a global audience.

#### **GENERATE HIGH-QUALITY LEADS**

Network with retailers, distributors, traders, resellers, and wholesalers who can drive your business forward. Use our delegate directory to discover new contacts, arrange meetings, and generate high-quality leads.

#### **LAUNCHES AND ANNOUNCEMENTS**

ITC Malta is the perfect venue for making a splash with product launches, sharing the latest tech news, and making key announcements that position your brand at the forefront of the industry.

#### **ENHANCE YOUR VISIBILITY & POSITION**

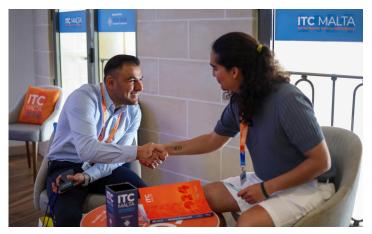
Position your brand as a key industry player, build trust in your products and services, and stand out as a reliable business partner within the industry's ecosystem.

#### WHY SPONSORS RETURN TO ITC MALTA

ITC Malta provides a unique platform for brand amplification, lead generation, and strategic announcements. Sponsors return year after year because ITC offers unparalleled opportunities to connect with key influencers and decision-makers, driving growth and success.















## €15k Tuesday Networking

**⊘** MERKANTI BEACH CLUB, HILTON **□** TUES 17 JUNE

## **Pre-Event:**

- Logo on ITC Malta website.
- Banner advertisement on the digital ITC Delegates Directory.
- Company featured on the online agenda.
- Inclusion in social media & email promotions.

## **Post Event:**

- Social media promotion across ITC Malta's channels.
- Professional photography of your team supplied.
- Videos featured on ITC Malta's channels to promote your brand and experience.

## **During Event:**

- Branded venue elements: 3D company logo, poolside flags, table centrepieces & merchandise.
- VIP area for your team & guests.
- VIP airport transfers.
- On-site VIP support from the ITC Team.
- Logo on the printed agenda.

- Company profile in the ITC Delegates Directory.
- Full page advert in the ITC Delegates Directory.
- Featured editorial in the ITC Delegates Directory.
- Inclusion in the official ITC Malta video and an optional interview.











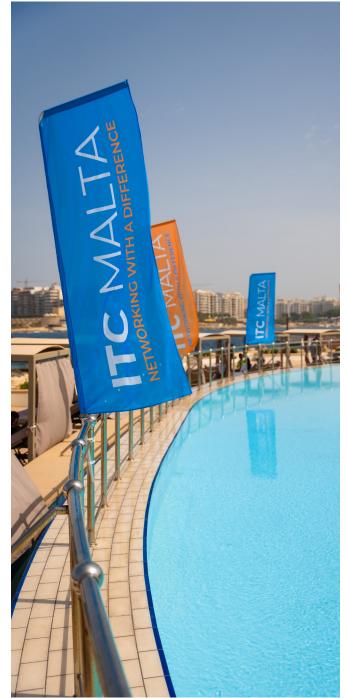
















# SOMETHING **AMAZING**

To secure your ITC Malta sponsorship package, please get in touch with a member of the ITC team.



**Edward Elliot-Square** Sales Director



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